

**10 PROJECT EXAMPLES** 

# WHY SUPRASHINE?



- 1) Delivers the best results and savings, to win new business and keep customers satisfied.
- 2) Provides a competitive advantage traditional pads/brushes and chemicals translate into high cost & inferior results.
- 3) Generates more sales of floors, machines and floor care services.
- 4) Fits into sustainability programs.

BETTER CLEANING & HIGHER GLOSS

# Best Results & Savings

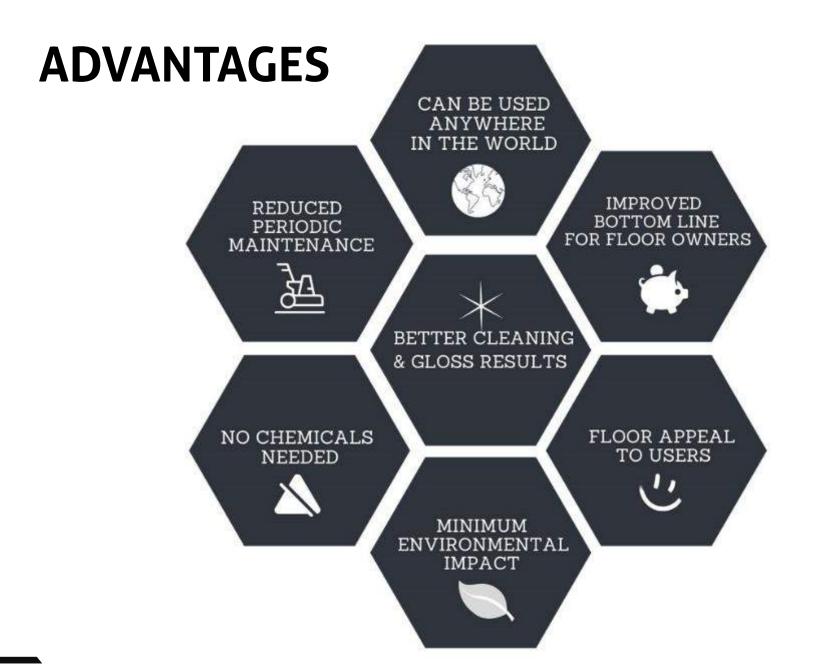
LOWER COSTS
SAVES AT LEAST 50%

EFFICIENCY EASY METHODS &
FAST RESULTS

CONSISTENCY, NO PERIODIC MAINTENANCE



SUSTAINABILITY ONLY WATER





BUSINESS: SUPERMARKET / HYPERMARKET / RETAIL / WAREHOUSE FLOORS: TERRAZZO, POLISHED CONCRETE, NATURAL STONE, EPOXY

**GOAL: A CLEAN AND BRIGHT FLOOR FROM DAY TO DAY** 

### **SUPRASHINE ONE-PAD SOLUTION**

#### FOR DAILY CLEANING / GENERAL RECOMMENDATION



#### FOR TOUGHER WEATHER CONDITIONS, DIRTY ENVIRONMENT, LOWER CLEANING FREQUENCY

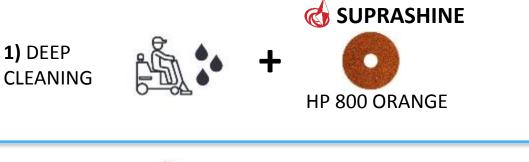


Project details: ONE PAD SOLUTION FOR HIGH TRAFFIC RETAIL FLOOR W/ SUPRASHINE HP 3500



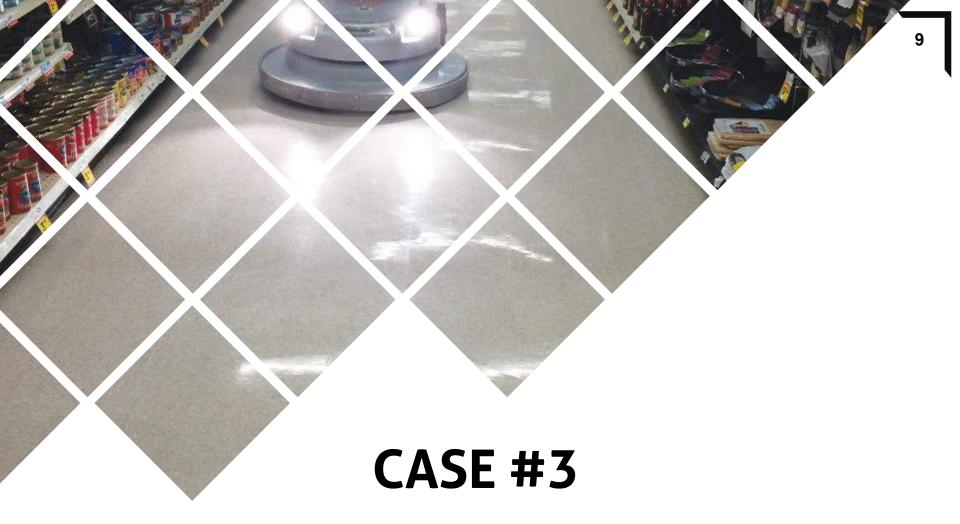
BUSINESS: SUPERMARKET / HYPERMARKET / RETAIL / WAREHOUSE FLOORS: TERRAZZO, POLISHED CONCRETE, NATURAL STONE, EPOXY GOAL: EASY & FAST SOLUTION FOR DEEP CLEANING & FLOOR UPGRADE

**PROBLEM:** In many Supermarkets, due to accumulated dirt floors might need a more aggressive program to accelerate results, and owners need a faster solution than the "one pad" daily cleaning.





Project details: CONCRETE FLOOR RETAIL- DEEP CLEAN & GLOSS UPGRADE WITH SUPRASHINE | LinkedIn



**BUSINESS: A CUSTOMER USING POLYMER COATINGS** 

**FLOORS: VCT (VINYL COMPOSITE TILES)** 

**GOAL: A MORE COST EFFECTIVE PROCESS / SOLUTION** 

	ANNUAL (if needed)  REPLACE ALL LAYERS*	PERIODIC (every 1-2 months) REPLACE TOP LAYER *	DAILY MEDIUM & HARD COATINGS CLEAN & POLISH ALL AREAS	DAILY SOFT COATINGS CLEAN & POLISH ALL AREAS
SRG 8000	Burnish to make new top layer harder and increase glass.	Burnish to make new top layer harder and increase gloss.	Optional Burnish to increase gloss.	Once a day anly if SRG 3500 removes the coating.  Optional Burnish to increase gloss.
SRG 3500			ONCE A DAY	
SRG 800		2 PASSES TO REMOVE DIRTY TOP LAYER.		
SHD 400	STRIP ALL LAYERS - FOR NORMAL COATINGS.	Top scrub in difficult cases where more cleaning power is needed.		
SHD 220	Strip all layers - for old hard coatings with many layers.			

- Achieves better results.
- Can reduce consumption of coatings more than 50%.
- Can save 50% of the human resources involved in periodic maintenance by using our mechanical Top-scrub methods and scrubber-dryer.

Project details: CHEMICAL-FREE
MAINTENANCE FOR POLYMER
COATED FLOORS | LinkedIn



# **CASE #4**

**BUSINESS: A CLEANING SERVICES CONTRACTOR AT A SHOPPING MALL** 

**FLOOR TYPE: MARBLE** 

**GOAL: RESTORE GLOSS IN HIGH TRAFFIC AREAS** 

#### BEFORE SUPRASHINE (NO GLOSS & 9.640 EUR/YEAR):







+



2080 LITERS/YEAR
CHEMICAL CONCENTRATE
FOR DAILY CLEANING
= 5800 EUR/year

3M RED PADS 17" 480 pads/year X 8 EUR/unit = 3840 EUR/year

#### **BEFORE SUPRASHINE**



#### AFTER SUPRASHINE (HIGH GLOSS & 4.906 EUR/YEAR):

ONE PAD SOLUTION - DAILY CLEANING WITH SUPRASHINE HP 3500



+



HP 3500 PINK 17" 146 pads/year x 33,6 EUR/unit (10% discount) **49% SAVINGS** 

+

SOLUTION TO GLOSS PROBLEM







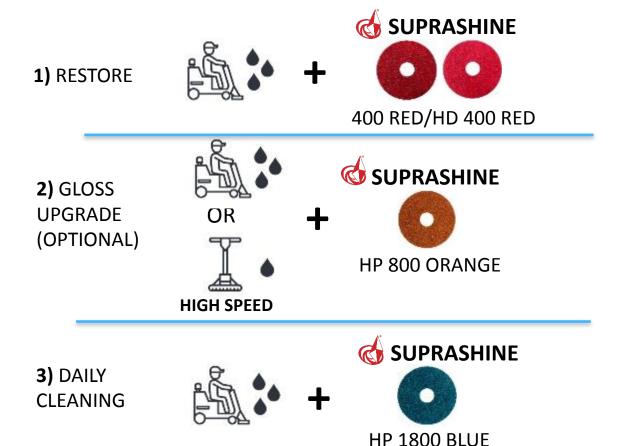
**BUSINESS: FOOD INDUSTRY FACILITY** 

**FLOORS: OLD EPOXY** 

**GOAL: AN EFFECTIVE CHEMICAL-FREE FLOOR CLEANING SOLUTION** 

TO PREVENT CONTAMINATION.

We showed them also how to restore their old epoxy during their daily cleaning routines.







Project details: FAST & EASY EPOXY RENOVATION WITH SUPRASHINE PADS AND WATER | LinkedIn



**BUSINESS: AIRPORT FLOORS: GRANITE** 

**GOAL: CHEMICAL-FREE & SUSTAINABLE SOLUTION TO** 

**CLEAN DIRTY FLOORS.** 

**1)** DEEP CLEANING



-



**HP 800 ORANGE** 

**2)** GLOSS UPGRADE (OPTIONAL)



OR

**HIGH SPEED** 





**HP 1800 BLUE** 

**3)** DAILY CLEANING





**HP 3500 PINK** 

**BEFORE SUPRASHINE** 



**AFTER SUPRASHINE** 



"AFTER" PICTURE SHOWS FLOOR AFTER 5-7 PASSES WITH HP 800 & HP 1800 W/ SCRUBBER-DRYER ONLY. DAILY CLEANING IS DONE W/ HP 3500 PINK PAD WITH VERY GOOD CLEANING RESULTS & HIGHER GLOSS.



BUSINESS: SUPERMARKETS / HYPERMARKETS / SHOPPING MALLS FLOORS: HIGH POROSITY CERAMIC TILES OR MATT PORCELAIN TILES THAT GET VERY DIRTY EASILY AND ARE VERY DIFFICULT TO CLEAN

**GOAL: MORE EFFICIENT CLEANING** 

**1)** DEEP CLEANING



**SUPRASHINE** 



REG 400 RED

**2)** DAILY CLEANING



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**HP 800 ORANGE** 

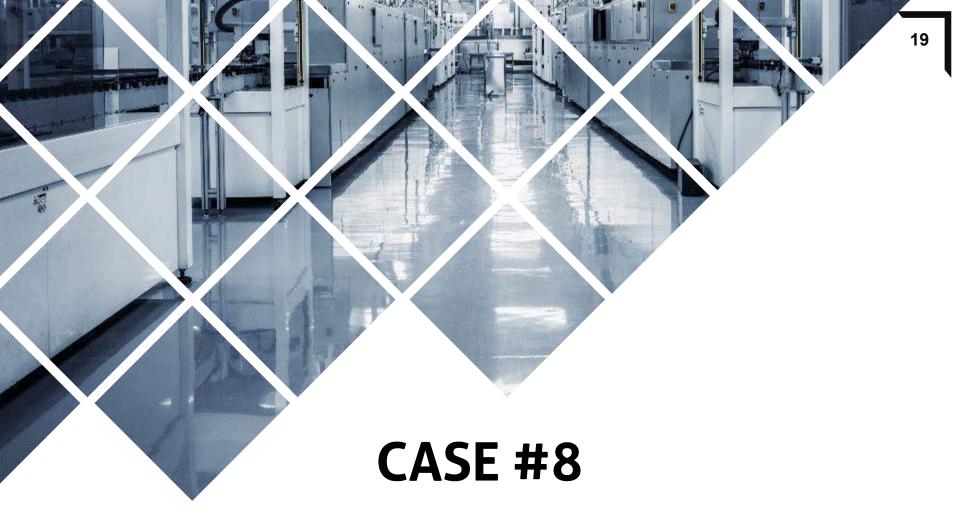
**BEFORE SUPRASHINE** 



**AFTER SUPRASHINE** 

SupraShine high quality pads can deliver excellent cleaning results and even renew the surface of those high-porosity ceramic floors by making them less problematic and easier to clean.





**BUSINESS: ELECTRONIC INDUSTRY** 

**FLOORS: ESD PVC FLOORS** 

**GOAL: A COST-EFFECTIVE ALTERNATIVE TO ESD-CERTIFIED CHEMICALS** 

1) DEEP **CLEAN** 







2) GLOSS **UPGRADE** (OPTIONAL)













3) DAILY **CLEANING** 





**REG 3500 GREEN** 

The customer was happy with the simplicity of our solution with only 2 pads and with the results of SUPRASHINE "only water" solution. We delivered savings of up to 80% of their annual daily cleaning costs.



**BUSINESS: A FACILITY SERVICES COMPANY** 

**GOAL: DIVERSIFY AND START OFFERING FLOOR RENOVATION** 

SERVICES, EXPAND BUSINESS WITH THEIR NETWORK OF CUSTOMERS

THAT ORDER FLOOR CLEANING SERVICES

**SUPRASHINE** 1A) SURFACE **RENOVATION** SUPRASHINE HYBRIDS **SUPRASHINE 1B)**STRIP & **EXTREME CLEANING HD 400 RED SUPRASHINE** 2) GLOSS **UPGRADE** OR HP 800 / HP 1800 / HP 3500 **HIGH SPEED** 

#### **BEFORE SUPRASHINE**



#### **AFTER SUPRASHINE**



A CASE OF DIFFICULT RENOVATION OF VERY OLD MARBLE FLOOR WTH SUPRASHINE | LinkedIn A CASE OF DIFFICULT RENOVATION OF HYDRAULIC TILES WITH SUPRASHINE | Linkedin



**BUSINESS: TERRAZZO TILES PRODUCER** 

**FLOORS: TERRAZZO** 

**GOAL: A SUSTAINABLE FLOOR MAINTENANCE SOLUTION FOR** 

**RETAIL CUSTOMERS** 

Floors like Cementitious Terrazzo, have suffered due to use of expensive and inferior maintenance solutions, such as polymer coatings. When investing in new floors, owners should take into account the actual cost of the maintenance of those floors and if this is a high cost, they should choose another floor with lower maintenance cost.

#### **DAILY CLEANING WITH SUPRASHINE HP 3500**



TODAY, ALL SUPERMARKET CHAINS WITH THIS TERRAZZO FLOOR MUST FOLLOW THE NEW MAINTENANCE PROTOCOL AND USE SUPRASHINE PADS AND WATER ONLY.

Project details: <u>Terrazzo Maintenance - LinkedIn</u>





# SUPRASHINE PROPOSAL FOR COLLABORATION

Access to our complete SupraShine range with special discounts.

Promotional material, guides and presentations in several languages for an easy start and accelerated training.

Help to promote internal & external training sessions. Follow-up and support SupraShine projects, value propositions and implementations.









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